

Sheppard Mullin Deploys 1,000 Seats of X1 to Provide Real-Time Knowledge to Their Lawyers

SheppardMullin

Sheppard, Mullin, Richter & Hampton LLP

www.sheppardmullin.com

BUSINESS CHALLENGE

- Improve the search experience for firm's attorneys and associates
- Rapidly index and search a vast amount of unstructured data

SOLUTIONS

X1 Search™

BENEFITS & RESULTS

- Only solution to scale to millions of documents while still providing sub-second response to query
- Reliable, responsive support

Sheppard, Mullin, Richter & Hampton LLP was founded in Los Angeles in 1927 on the principle that the firm would succeed only if its attorneys delivered prompt, high quality, and cost-effective legal services. Today, Sheppard Mullin is an AmLaw100 firm with more than 660 attorneys in sixteen offices across the globe including Los Angeles, New York, Washington DC, London and Beijing.

The development and expansion of Sheppard Mullin's practice in response to global client needs remains the core focus of their leadership. Clients turn to the firm to handle a full range of corporate and technology matters, high stakes litigation, and complex financial satisfaction transactions. The productivity of the firm's associates is key to growing the business and maintaining client satisfaction.

“Our lawyers love X1 and the ease with which they can find and retrieve email.”

The Challenge

The ability to find information fast helps Sheppard Mullin deliver on their core value of high-quality, prompt legal services. The firm's IT management and Chief Information Officer, Donna Paulson, understand the benefits of business productivity search for their attorneys and other key legal professionals at the firm whose time is money, for both the firm and their clients.

In order to remain as effective as possible, business professionals need lightning-fast search of their information no matter where it resides. Because the firm's professionals need to quickly take action on search results, Sheppard Mullin's IT management wanted a solution that could search a vast amount of unstructured data and more importantly, allow users to act on search results with a single mouse click, without having to switch between applications.

Sheppard Mullin Chooses X1

After evaluating a number of other solutions, including some that are advertised as free, Sheppard Mullin decided on X1 Search for their immediate needs because X1 provided a collection of benefits they were unable to get from any other vendor.

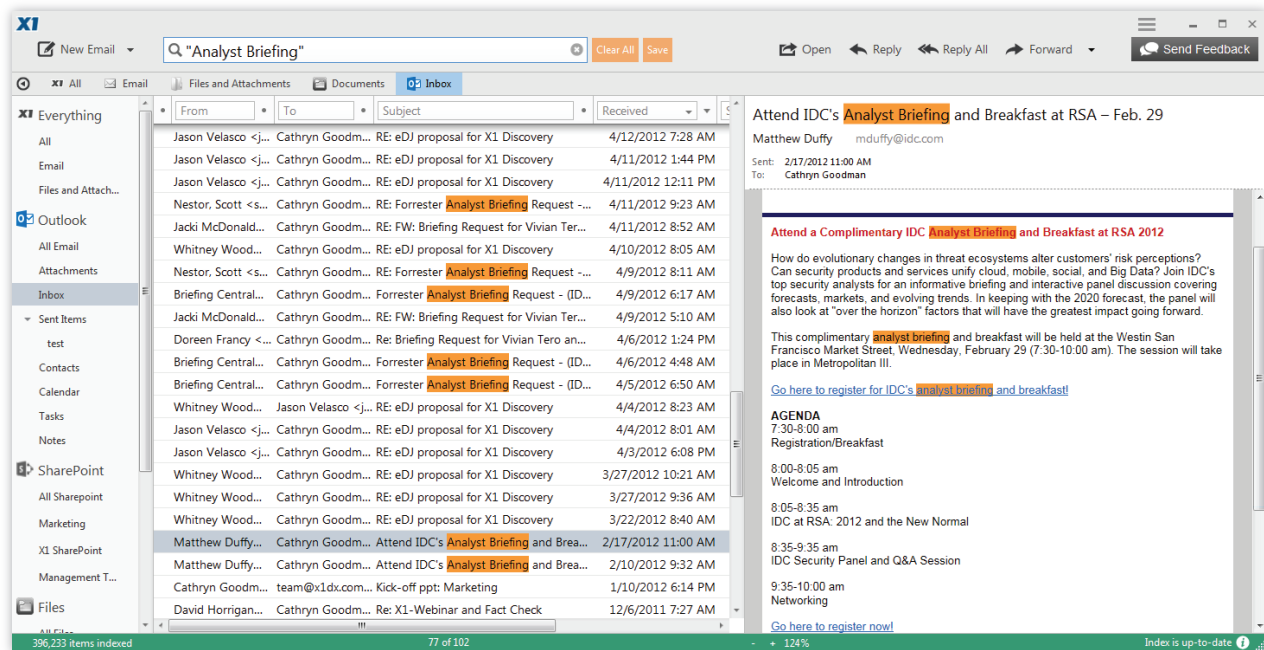
X1 Provides the Features Business Needs

Paulson found that unlike other offerings, X1 provides configuration management to speed deployment throughout the firm. She was aware that Sheppard Mullin wanted more extensive support than is available from free products or operating system extensions. Paulson liked the time users saved by being able to take post-search action on search results without ever leaving X1, making fast search even faster. For example, the firm's lawyers can quickly find an email with information needed for a case, then forward or print it without leaving the X1 interface.

Ready to Meet Enterprise Requirements

Sheppard Mullin wanted a platform that would grow with their needs. Paulson saw a need to search centralized files and soon other content stores as well, and knew X1 would meet this need.

Search, preview, and act upon data in native format without leaving X1



The screenshot displays the X1 search interface. The search bar at the top contains the query "Analyst Briefing". Below the search bar, a list of search results is shown, including email messages from various senders like Jason Velasco, Nestor, Scott, Whitney Wood, and Matthew Duffy. The selected email is from Matthew Duffy, titled "Attend IDC's Analyst Briefing and Breakfast at RSA - Feb. 29". The email content is visible on the right side of the interface, detailing the event and providing an agenda.

Sheppard Mullin has now deployed X1 to over 1,000 users. The firm's lawyers rely on email and tools like SharePoint to store their information – being able to find information in one central interface is a major benefit for the firm. According to the Chief Knowledge Officer at Sheppard Mullin, "Our lawyers love X1 and the ease with which they can find and retrieve information like email."

About X1

X1 offers next generation desktop and enterprise search solutions specifically designed for professionals who need to quickly find and act on critical business data. The same platform allows for IT and legal professionals to perform powerful searches of their organization's data for compliance, eDiscovery and data migrations. X1 was founded by Idealab and is powered by award winning and patented¹ X1 Search Technology for business professionals, which has over 400,000 users worldwide.

For more information, please contact

info@x1.com



¹ U.S. Patents No. 7,370,035, 7,424,510, 7,496,559, 7,945,914, 8,019,741 and 8,856,093

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CS_SM_151905